

DIGITAL BANKING IS THE FUTURE.

In the banking industry, time is of the essence. Discover how your organization can leverage technology to reduce time-to-market, improve efficiency and stand out from the competition. Comtrade System Integration partners with banks to deliver cutting-edge technology solutions that add value and help you complete **your digital transformation – at the speed of tomorrow.**



COMTRADE
SYSTEM INTEGRATION

READY TO START YOUR DIGITAL JOURNEY?

The rise of technology is rapidly transforming business landscape, and the banking industry is no exception. In a world of changing customer preferences and endless digital possibilities, everyone wants to be better, faster and more efficient.

As a result, going digital is no longer an option - **it's an imperative!**

Whether you need to consolidate your IT infrastructure, enhance data protection, move to the Cloud environment or a new customer experience CRM system, Comtrade SI will work with you to help you get the most out of new technology:



Oracle Hyperion - Proven solutions and deep industry expertise

As a Platinum level Oracle partner, we can offer you proven technologies and solutions delivered by our experienced, Oracle certified experts. Discover Oracle Hyperion Planning and Budgeting, a purpose-built module, which is available on-premise and in the cloud. Through our deep industry knowledge and Oracle's advanced planning functionalities, you'll realize various benefits:

- **Flexible deployment**
- **Seamless integration with existing solutions**
- **Improved planning, budgeting and forecasting**
- **Shorter planning cycles**
- **Ability to integrate with MS office**



Accelerate time-to-value with the right ITSM solution

Modern banking is all about convenience and speed – providing customers with easy-to-use, reliable and hassle-free services. This is hard to achieve if you experience unplanned downtime of IT systems during service hours. Not only does infrastructure maintenance require high investments, but it also hinders productivity and quality of service.

With Comtrade's IT Service Management (ITSM) solutions, you can:

- **Improve productivity** - Automation of manual processes results in greater operational efficiency and cost savings
- **Enhance user experience** - Make it easy for employees to request IT services and access new applications
- **Minimize downtime** - Ensure service reliability and decrease unplanned outages
- **Reduce operational costs** - Enable self-services and efficient use of resources to cut IT spending
- **Find the right fit** - We offer both on-premise or software as a service ITSM solutions

> **Technology:** CA Service Desk Manager



Deliver a superb customer experience with a CRM solution

Banks can use a Customer Relationship Management (CRM) solution to gain insights into customers' needs and provide highly personalized offers. However, deploying a CRM solution requires time, planning and technical expertise. We are here to guide you through every step of the deployment process.

- **A CRM roadmap based on your needs**
- **A 360-degree view of the customer via a single application**
- **Outstanding customer experience across all channels and touch points**
- **Faster and more efficient service**
- **Quick deployment and user training**

> **Technology:** Microsoft, Oracle



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Organize, manage and track documents with a DMS solution

Many banking organizations face the common challenge - handing documents in paper form without proper organization and classification. This usually leads to higher costs, slow document retrieval and operational inefficiency. Here's how your business can benefit from a Document Management System (DMS) solution:

- **Reduce paper-related and printing costs**
- **Optimize document flow including cheques and invoices**
- **Realize time savings**
- **Provide faster customer service**
- **Secure customer data and control documents**

> **Technology: EMC**



Networking and virtualization - They key to business agility

Choosing the right network architecture is essential for driving business agility. Today's networks require an innovation-driven approach that reduces complexity and promotes efficient use of resources. And if you are looking to virtualize your IT infrastructure, there's several factors to consider - from server virtualization software, security and scalability to potential risks.

What we can help you with:

- **Network solution design, implementation and maintenance**
- **Implement solutions to improve network performance**
- **Stay up to date with the latest capabilities**
- **Server, desktop and application virtualization**
- **Quickly deploy services and plan your virtual environment**

> **Technology:** VMware, Microsoft, Redhat Citrix, IBM Cisco, HP, Juniper, Allied Telesys, Palo Alto, Checkpoint

WHY COMTRADE

90+

years of BI expertise

450+

end-to-end IT projects

10+

years: average
consultant's experience

250+

years of ETL expertise

1st

DW migration on
IBM Netezza
appliance in SEE

The future is digital.
Are you part of IT?