



Financial planning and budgeting

Take your business planning to another level

Although one of the most important business processes, planning in companies is often done manually and inconsistently. Nevertheless, by introducing a specialized software, this process is taken to a whole other level, laying the foundation for great business decisions based on an integrated plan of the whole business system.

What technology is Comtrade SI team using?

→ IBM Planning Analytics

→ Oracle EPM

How does integrated planning process look like?

Using a specialized software, the processes of planning and analysis are performed on the highest, organizational level. Each division makes their relevant plans, but the strategy and decisions are coming together through the collaboration of all teams, resulting in better business achievements.



HR

Workforce planning, Headcount & staffing planning, Salary & compensation planning



Operations

Demand planning, Supply chain planning, Sales & operations planning, Inventory planning



Marketing

Promotion planning, Revenue planning, Customer profitability, Customer churn analysis



Sales

Sales forecasting, Sales territory planning, Sales quota planning, Sales capacity planning



Finance

Promotion planning, Revenue planning, Customer profitability, Customer churn analysis



IT

Sales forecasting, Sales territory planning, Sales quota planning, Sales capacity planning

What does a planning software solution mean for your business?

Quick and efficient decision-making in real time

Integrating data sources and strategy aligning

Consolidated plan overview at the holding company level

Easy and intuitive user interface and a possibility of Excel interface

Possible data modeling according to users' demands

Reports and visualization based on plans created

Environment fulfilling highest security demands

Flexible deployment options (cloud, on-premise)

What are the results of implementing a planning software solution?

- Better financial results and recognizing market opportunities
- Faster and better data-driven business decisions
- Faster budgeting cycle and a more precise prediction
- Better operations and teams' strategy coordination

Following the planning software implementation



reduce the number of people involved in planning



plan and predict twice as fast and precise